



Sector Specialist / Investment Manager Sustainable Materials and Circular Economy

Who we are

Emerald is a globally recognized venture capital firm building a sustainable future at the crossroads of industry and technology. Founded in 2000, it is a pioneer in open innovation, providing multi-national corporations with rich deal flow and insight in the sectors and markets of tomorrow. Emerald has managed and advised assets of over €1 billion from its offices in Zurich, Toronto and Singapore. The firm is dedicated to tackling big challenges in climate change and sustainability via over 500 venture transactions and five third-party investment mandates, including loan guarantees to over 100 start-ups.

To expand our capacity in the team of investment managers with sector expertise we are seeking an entrepreneurial person to join our team in Zurich with an outstanding knowledge in sustainable materials and circularity particularly in but not limited to the fields of green and white biotechnology and their applications in biomaterials and agriculture to support a circular bioeconomy. This represents a unique opportunity to become a part of a global team, expand our activities and create a tangible and sustainable impact.

What you will do

- Analyze and assess trends, products and solutions, among others, in the fields of green and white biotechnology and their applications in biomaterials and agriculture in order to build a circular bioeconomy.
- Use your broad industry and technology knowledge and your cross-functional networks to identify industry challenges and specific growth opportunities, anticipate and address customer needs and prepare investment strategy recommendations for these industry segments
- Map market sub-sectors to find the most interesting start-up companies.
- Source and analyze companies from a technology, intellectual property, product, business model and operational perspective and prepare investment recommendations as part of a deal team.
- As part of a deal team, you coordinate and perform due diligence on the technology, market, business strategy, competitive position and management.
- Provide support to portfolio companies and closely monitor their progress on key performance indicators towards a successful exit.
- Be instrumental in building out Emerald's network of experts in the related industry and technology fields.
- Travel, as required, to participate in due diligence, present information, attend industry conferences and liaise with portfolio companies and our strategic investors.
- Finally, engage and maintain strong relationships with our key strategic investors with a particular focus on circular bioeconomy topics. Support them in their open innovation and investment activities through frequent interaction.

What you will need:

- Master's degree in Biotechnology, Biochemistry, Microbiology, Chemistry or a similar academic qualification.
- MBA or similar post-graduate business qualification is not required but a plus.
- Several years of experience working in a relevant industrial sector with insights into the most pressing challenges of that industry.
- Hands-on experience in the latest technologies being developed, tested and commercialized in these sectors.
- Preferably, experience in collaborations between start-up companies and large established corporations.
- It is further a strong plus if the candidate has some venture investing experience.
- Curious personality with outstanding analytical skills with the ability to efficiently and effectively analyze on a technical, commercial and strategic level.
- Strong communication and interpersonal skills to command the respect of the counter parties and team members with the ability to work across multiple disciplines as part of a team.
- Energetic self-starter with stamina, working effectively as part of a small team and the ability to work in an environment with rapidly changing deliverables.
- Excellent written communication skills in English and preferably one or two other foreign languages.

How to apply:

Via LinkedIn [Apply here](#)

Emerald is committed to being a diverse and inclusive company. We consider diversity and inclusion critical to our long-term success. All qualified applicants will be considered equally without regard to their gender, age, culture, nationality, ethnicity, physical abilities, political and religious beliefs, sexual orientation and other attributes.