

Sector Specialist / Investment Manager Industrial Automation and Mobility Investments

Who we are

Emerald Technology Ventures is a pioneer and global leader in industrial and climate-tech venture capital with offices in Zurich, Toronto and Singapore. The foundation of Emerald Technology Ventures is based on our conviction that, to be a successful sector focused venture capital investor, one requires significant technical knowledge about these sectors combined with deep market, business and deal transaction experience. We have assembled a truly unique investment team which combines seasoned executives and venture capital managers with highly competent sector and technology specialists. Together we serve an outstanding group of globally active strategic corporate investors (LPs).

To expand our capacity in the team of investment managers with sector expertise we are seeking an entrepreneurial person to join our team in Singapore with an outstanding knowledge in mobility and industrial automation. This represents a unique opportunity to become a part of a global team, expand our activities and create a tangible and sustainable impact.

What you will do

- Analyze and assess the latest trends, products and solutions, among others, across a broad field of solutions in the /transportation sector, robotics and industrial automation which are of significant relevance to the digital transformation and decarbonizing of these industries.
- Use your broad industry and technology knowledge and your cross-functional networks to identify industry challenges and specific growth opportunities, anticipate and address customer needs and prepare investment strategy recommendations for these industry segments.
- Map market sub-sectors to find the most interesting start-up companies.
- Source and analyze companies from a technology, intellectual property, product, business model and operational perspective and prepare investment recommendations as part of a deal team.
- As part of a deal team, you coordinate and perform due diligence on the technology, market, business strategy, competitive position and management.
- Provide support to portfolio companies and closely monitor their progress on key performance indicators towards a successful exit.
- Be instrumental in building out Emerald's network of experts in the related industry and technology fields.
- Travel, as required, to participate in due diligence, present information, attend industry conferences and liaise with portfolio companies and our strategic investors.
- Finally, engage and maintain strong relationships with our key strategic investors with a particular focus on hard- and software in industrial automation. Support them in their open innovation and investment activities through frequent interaction.

What you will need

- Master's degree in Mechanical-, Mechatronic-, Electronic-Engineering or Physics.
- MBA or similar post-graduate business qualification is not required but a plus.
- Several years of experience working in a relevant industrial sector with insights into the most pressing challenges of that industry.
- Hands-on experience in the latest technologies being developed, tested and commercialized in these sectors.
- Preferably, experience in collaborations between start-up companies and large established corporations.
- While not a must, it is a strong plus if the candidate has experience in venture capital investing.
- Curious personality with outstanding analytical skills with the ability to efficiently and effectively analyze on a technical, commercial and strategic level.
- Strong communication and interpersonal skills to command the respect of the counter parties and team members with the ability to work across multiple disciplines as part of a team.
- Energetic self-starter with stamina, working effectively as part of a small team and the ability to work in an environment with rapidly changing deliverables.
- Excellent written communication skills in English and preferably one or two other foreign languages.

Emerald is committed to being a diverse and inclusive company. We consider diversity and inclusion critical to our long-term success. All qualified applicants will be considered equally without regard to their gender, age, culture, nationality, ethnicity, physical abilities, political and religious beliefs, sexual orientation and other attributes.

Location:

Singapore

Start date:

As soon as possible. Applications reviewed on a rolling basis.

How to apply:

Via LinkedIn [Apply here](#)